

## Openreach is the UK's digital network business

The country's largest team of telecoms experts



**37K** people including a workforce of 3,700

Scotland

supporting over

660



Communications

Provider (CP) customers

£5bn company

and we've invested £14bn into our network over the last 10 years

We operate in

5.6 K exchange buildings

19% are in Scotland

We connect

32m

homes and businesses large and small, to the wider world

Our network has

109k

street cabinets and **4.9m** distribution points (poles and underground points)

£15bn

Full Fibre network build, including £ hundreds of millions in Scotland

We have over 27k vans

...including **600 electric vehicles** so far





We've hired **6.5k**new trainee engineers
over the last two years

#### **Full Fibre Benefits\***





Would create a **£4.55 billion** economic boost to Scotland's economy.

**500,00 people** could be brought back into the workforce across the UK (older parents, careers and working parents)

At least **400,000 more people** across the UK could work from home, allowing them to live and work where they choose

**270,000 people** could be freed to move out of cities and into rural areas, helping to stimulate regional and rural economic growth

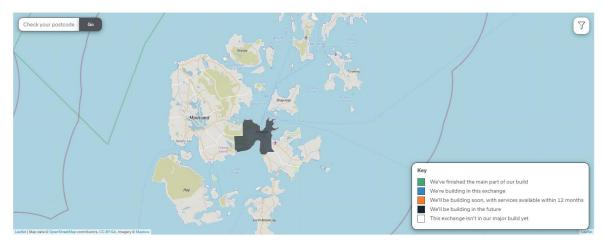
At a UK level **300 million** less commuting trips, representing a carbon reduction of **360,000 tonnes** 

## **Openreach - Fibre checker**



#### Is my exchange in your build plan?

Enter your postcode to see if your exchange has been announced as part of our build



Flags Openreach Commercial build locations.

Check and see if you can order TODAY!

Ultrafast Full Fibre
Broadband |
Openreach

#### What can Ultrafast Full Fibre broadband do for my home?

With our Ultrafast Full Fibre, everyone in your home can experience the fastest fibre broadband ever. Stay seamlessly connected as you effortlessly surf the web, include in retail therapy, engage in epic gaming sessions, and so much more, all without missing a beat or enduring any pesky slowdowns.



#### Say goodbye to slowdown

Enjoy Ultrafast broadband speeds even at the busiest times. We've built Ultrafast Full Fibre to be less affected by peak time congestion - so you can enjoy your Saturday night blockbuster in 4K without the dreaded buffering screen.



#### Fastest fibre broadband

Even if you and the rest of your household are making video calls, streaming box sets or gaming online, all at the same time - you won't experience stuttering, buffering or dropouts.



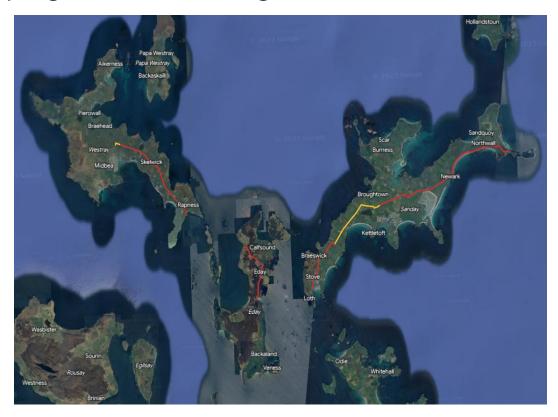
#### Future-proof

Ultrafast Full Fibre broadband will service your needs for decades to come. As fibre optic technology evolves, you'll already have everything that you need in your property to get the benefits - upgrade or downgrade your speed without ever needing an engineer to visit your home.



## Orkney R100 build planning – where will you see our engineers over the next 18 months

More than 1000 homes and business already have access to Full fibre, as a result of a range of programmes including r100.



**Phase 1** – Building the network -Engineers will be out working on all 3 islands, linking the main subsea network back to the mainland paving the way for a resilient network to be ready in advance of FTTP rollout



**Phase 2** - Engineers will be visible in a number of existing locations like Evie, Stromness and Orphir, but will commence rollout to new locations above. A further 1000+ homes and business connected next year is targeted.

## **Stages of FTTP Build**

How we build networks in Openreach

Survey Premises in scope of programme c18 months before contractual expectations.



Confirm and agree any planning consents/wayleaves and or access requirements. Involve Roads and planning where appropriate.



Where additional premises are identified that can be added to the build this is incorporated where possible,



Confirm and seek approval on overall budget and confirmation of any additional build opportunity.

When build is approved, we tend to work on a c9mth delivery plan expectation for complete build subject to logistics and planning.



#### **Other Build Programmes**

Other ways we're expanding our footprint

# Fibre Community Partnership | Openreach

#### **Fibre Community Partnerships (FCP)**

- We work with your local community to build a customised fibre solution to bring fibre broadband to homes and businesses.
- We put a joint funding arrangement in place, which means we contribute some of the costs and your community funds the rest. We'll then build the most affordable solution we can to meet your needs. We'll also advise on any grants you might be able to get to help pay for your part e.g. from local authorities or the Government.
- If your area already has fibre broadband, you can also use a Community Fibre Partnership to upgrade to even faster speeds.



## Proposition and route to 100% FTTP for all new Sites.

## 20+ Plot Sites

# Infrastructure free of charge

FTTP for all sites of 20 or more plots, from **1**<sup>st</sup> **April 2020** we reduced the free threshold from 30 plots enabling free FTTP to an extra **13,000** homes



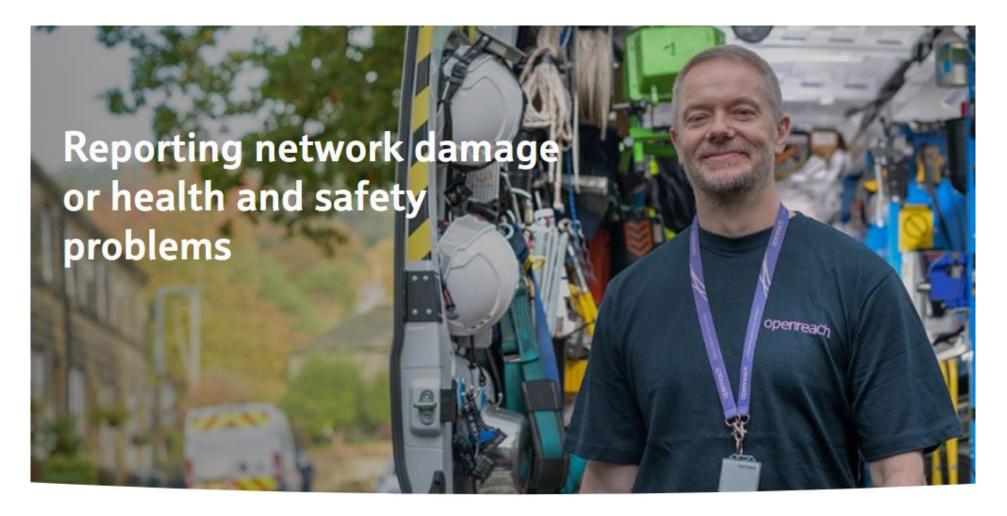
# **Developer contribution via set rate card**

Our revamped, fixed national rate card was introduced **1**<sup>st</sup> **April 2020** 



- Forthcoming Legislative already enabled for England and Wales and pending Scottish Government approval, will mandate gigabit capable broadband will be installed in all new sites.
- 2-19 plot sites have seen the developer contribution cost fall by 76% via a set rate card throughout the UK

### **Help and Support**



Report damage, vandalism or a health & safety issue | Openreach



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